



Invitation to Direct Marketing

Changi Airport Group (Singapore) Pte. Ltd. ("CAG(S)") would like to invite interested companies to participate in a Direct Marketing Exercise for the **Specialty/Brand Name Shop Concession(s)** at the Departure/Transit Lounge North of Terminal 3.

We are looking for unique and exciting brands and concepts with a proven track record that will inject buzz to and differentiate the retail offerings at Singapore Changi Airport. Preference will be given to brands that are not already represented at Departure/ Transit Lounge of Terminal 3. All product categories may be considered, except for Liquor & Tobacco and Perfumes & Cosmetics.

The decision of the evaluation, final allocation and award of the Concession(s) will be at the absolute discretion of CAG(S).

Details of Direct Marketing Exercise

Title: Direct Marketing for Specialty/Brand Name Shop Concession(s) at Departure/Transit Lounge North, Terminal 3

File

Reference: CAG/000/CM/2024/T09

Concession

Category: Retail

Size of units:

Concession Type	Concession(s)	Floor Area (sqm or thereabouts)
Specialty/Brand Name Shop Concession(s)	B	94 sqm
	C	41 sqm
	D	61 sqm
	E	78 sqm
	F	26 sqm
	G	53 sqm

No. of

Concessions: 6

Tenancy Period: The Tenancy Term shall be for a period of:

Concession Type	Concession(s)	Tenancy Term
Specialty/Brand Name Shop Concession(s)	B	Three (3) years and six (6) months, from 15 July 2025 to 14 January 2029
	C	Three (3) years and six (6) months, from 15 July 2025 to 14 January 2029
	D	Three (3) years and six (6) months, from 30 June 2025 to 29 December 2028
	E	Three (3) years and six (6) months, from 15 June 2025 to 14 December 2028
	F	Three (3) years and six (6) months, from 30 June 2025 to 29 December 2028
	G	Three (3) years and six (6) months, from 1 August 2025 to 31 January 2029

Option for New Term: No option for New Term

Publication Details

Direct Marketing Opening Date: 14 June 2024

Contact Person for the Direct Marketing Exercise

Name: Ms. Chong Wan Ni **Designation:** Assistant Manager, Airside Planning & Leasing
Contact No.: +65 6541 2135 **E-mail:** chong.wanni@changaiairport.com

Interested operators, please request for a copy of the leasing documents from Ms. Chong Wan Ni.

Important Information for Site Visit

1. Should you wish to view the site, please give prior notice of your attendance. For information, the Airport Police Division will take about 7 days to process the application.
2. Kindly email to **the above contact person** with the following details should you wish to view the site:-
 - i) Full Name (as per NRIC/ Passport)
 - ii) NRIC/FIN No. (compulsory to provide Expiry Date of Work Permit)
 - iii) New Malaysian IC (compulsory for Malaysian or Singapore PR)
 - iv) Passport No.
 - v) Date of Birth (in DD/MM/YYYY format)
 - vi) Nationality
 - vii) Country of Birth
 - viii) Gender
 - ix) Race
 - x) Mobile No.
 - xi) Home Address
 - xii) Company Name (as per ACRA)

Note: Please bring along Work Permit, NRIC or Passport with **photo attached** in exchange for the Visitor Pass for the site visit. Identification cards without photos attached will **not** be allowed for exchange for Visitor Passes.